

SEASHARE

FEEDING PEOPLE WELL



2020 ANNUAL
REPORT



JIM HARMON, EXECUTIVE DIRECTOR

Dear Friends,
It's been incredibly rewarding to work with our seafood partners over the last year. They've remained generous despite the myriad challenges created by COVID-19. The network we've built together provided strong results in 2020. That network includes over 200 boats, processors, freight, packaging, cold storage, and financial partners.

Food bank traffic increased on average 60 percent in 2020 due to the pandemic. SeaShare worked closely with Feeding America's national network of food banks to maximize the distribution of high-protein seafood.

Several organizations made significant financial contributions in 2020, approving emergency grants to support additional seafood acquisition.

SeaShare combined that financial support with the donations from our seafood partners to generate over 8 million servings that went to food banks in 22 states. In Alaska, where seafood has particular cultural and dietary significance, our donations reached 40 coastal communities.

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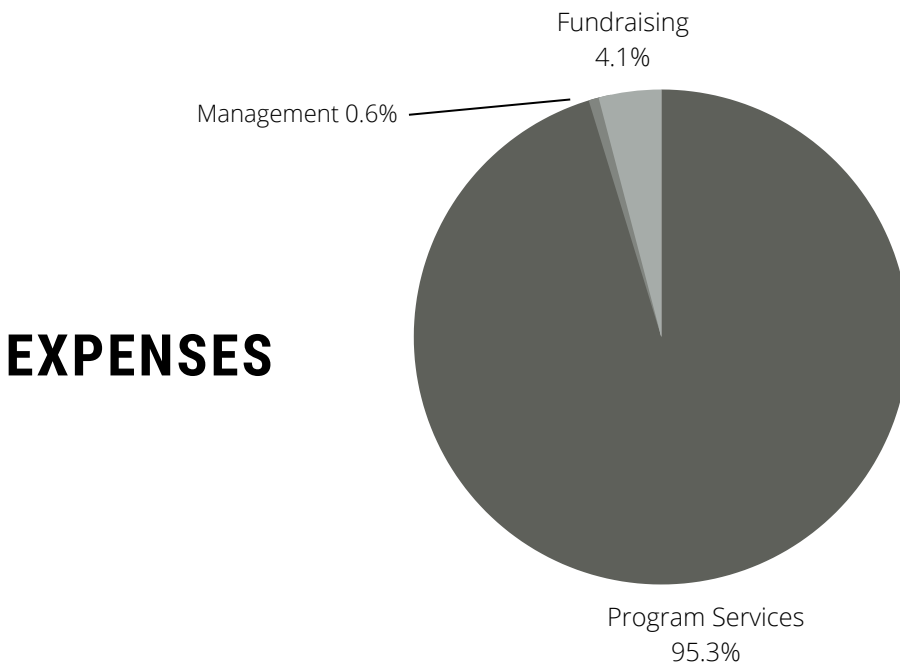
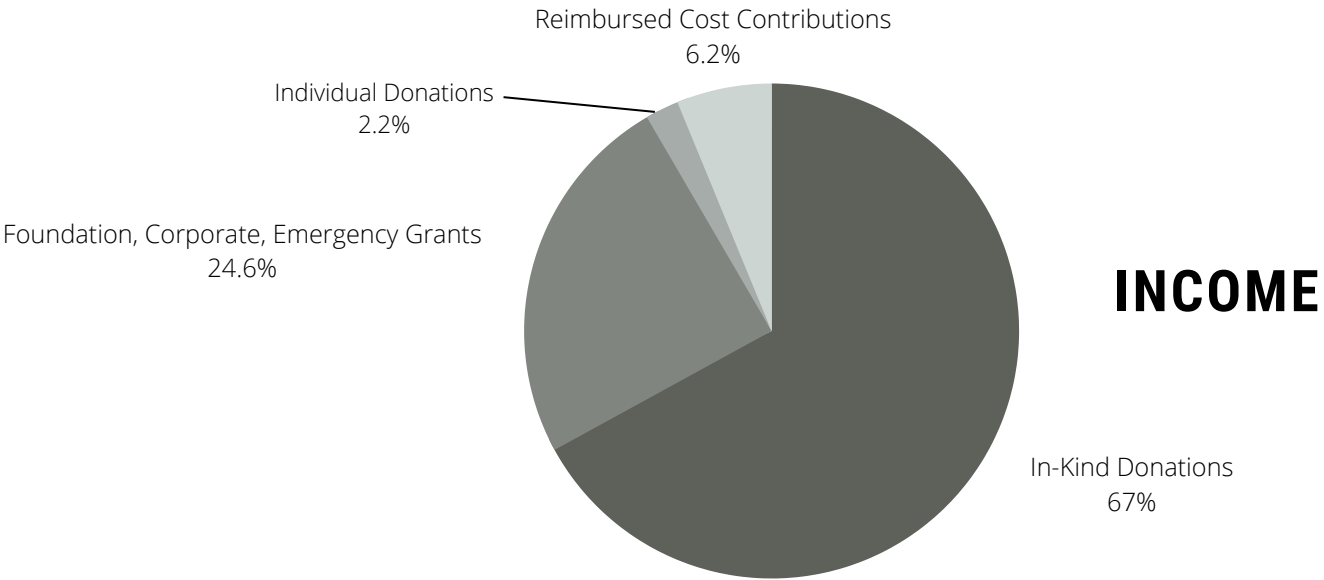
I hope the results described in this report meet with your approval. SeaShare remains strong financially, and our board is committed to using all our resources to meet the ongoing challenges of feeding families across the country who are experiencing hunger. Please keep all crews – on boats, in plants, and at food banks – in your thoughts.

Sincerely,

A handwritten signature of Jim Harmon in purple ink.

FINANCIALS

***Unaudited 2020 figures



INCOME

In-Kind Donations	\$3,653,189
Foundation, Corporate, Emergency Grants	\$1,339,175
Reimbursed Cost Contributions	\$338,926
Individual Donations	\$119,370

EXPENSES

Program Services	\$4,575,816
Fundraising	\$195,962
Management	\$31,795

OUR IMPACT

Seafood donors and financial partners rose to the challenge of helping SeaShare handle an unprecedented demand at food banks due to the COVID-19 pandemic. Our impact numbers are shown below. We distributed seafood to 44 agencies in 22 states, and the reach expands beyond that as those agencies pass food onto hundreds of food pantries and feeding centers in their respective regions.

Other notable accomplishments from 2020 included:

- Donations from At-Sea Processor partners reached 20 million servings since 2000.
- National Marine Fisheries Service renewed our Prohibited Species Donation permit for another three years. This contributes an estimated 345,000 pounds of supply annually to our distribution.
- SeaShare's overhead remains less than 5%. This is well below the nonprofit average of 30% and below the standard goal of 10%.
- Board member Fiona Robinson joined the staff as Development Director.
- Rasmus Soerensen from American Seafoods Company LLC joined the Board of Directors.

2020

By the Numbers

22 States served

8

Seafood servings for every dollar donated

2

Million pounds distributed

200+

Partners

Over **8 million servings** of nutritious seafood to Americans struggling with hunger. **Thank You!**



THANK YOU TO OUR DONORS...

Alaska General Seafoods
Alaska Marine Lines
Alaska Salmon Alliance
Alaska Seafood Marketing Institute
Aleutian Pribilof Island Community
Development Association
Alyeska Seafoods
Amazon Smile Foundation
American Seafoods - 15 Million
Meal Donor
Americold
Arctic Storm Management Group
Artisan Fish
At-Sea Processors Association
Aven Foundation
Bank of America
Charitable Foundation
Bean's Cafe
Bellingham Cold Storage
Bentall Kennedy
Big Wave Consulting, Inc.
Bristol Bay Economic
Development Corporation
Brown Line
Butcher Box
Carlisle Transportation Systems
Catherine Holmes
Wilkins Foundation
Central Bering Sea
Fishermen's Association
Channel Fish Processing
CityIce Cold Storage
Coastal Transportation, Inc.
ConocoPhillips Alaska
E&E Foods Corporation
Eco Fish
Edelman Marketing - Alaska
Euclid Fish
F/V Intangible
Farm Share
Feeding America
Fishermen's Finest
Food Bank of Alaska
Food Lifeline
Fortune Fish Company
Fred and Gretel
Biel Charitable Trust

Frontier Packaging, Inc.
General International
Freight Forwarders
General Mills Foundation
Glacier Fish Company
Glaser Foundation
Golden Alaska Seafoods
Gorton's Inc.
Goto Corporation
Greater Boston Convention
& Visitors' Bureau
Greater Boston Food Bank
Harbor Cold Storage
High Liner Foods
Highland Light Seafoods, LLC
Hook Line and Savor
Horizons Foundation
Individual Donors
Inland Empire Community
Foundation/S.L. Gimbel Fund

Iquique U.S., LLC
J.W. Couch
Jones and Associates LLC
Kent Warehouse & Labeling
King County Employee
Giving Program
Kitsap Community Foundation
LeGros Buchanan & Paul
Leader Creek Fisheries
Liberty Mutual
Los Angeles Food Bank
Lynden Inc.
Marsh McClennon
Matson, Inc.
Mazzetta Company, LLC
Medina Foundation
MJ Murdock Charitable Trust
Mundt MacGregor LLP
National Fisheries Institute
NOAA



Feeding America and other food banks resorted to drive-through pickup in 2020 due to COVID-19.

...AND PARTNERS!

None Will Perish Foundation
Norcliffe Foundation
North Pacific Crab Association
North Pacific Seafoods
Northwest Farm Credit Services
Norton Sound Economic
Development Corporation
OBI Seafoods LLC
- 15 Million Meal Donor
Ocean Peace
Offshore System, Inc.
Orca Bay Foods
Oregon Food bank
Pacific Fishing Magazine
Pacific Seafood
Processors Association
Perkins Coie Foundation
Peter Pan Seafoods
Phoenix Processor
Limited Partnership
Preferred Freezer Services
Rasmuson Foundation
ReFED
Regal Springs Tilapia
Rich Products
Safeco Insurance Fund
Samuel S. Johnson Foundation
San Francisco-Marin Food Bank
Seafood Nutrition Partnership
Seafood.com News
Seafreeze
Seattle Foundation
Seattle-Sonoran Foundation
Silver Bay Seafoods, LLC
Slade Gorton & Co.
Smith & Hennessey PLLC
Starbound LLC
Suquamish Foundation
Triad Fisheries
Trident Seafoods
- 20 Million Meal Donor
Trident Seafoods Employees
Adopt – A Cause Program
Tulalip Tribes Charitable
Contributions



Lake Chelan Food Bank with a freezer full of breaded pollock portions provided by SeaShare courtesy of At-Sea Processors, Trident Seafoods, and generous financial partners.

UniSea Fishing Fleet
UniSea, Inc.
United Catcher Boats
Urner Barry
USCG Air Station Kodiak
Visconsi Companies, Ltd.
Vital Choice Seafood & Organics
Washington State
Combined Fund Drive

Wells Fargo - Alaska
Wells Fargo - Washington
Westward Fishing Company
Westward Seafoods
Wiley's Finest
Wyncote
Yardarm Knot
Yukon Delta Fisheries
Development Association

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